

## SOCIAL WORK SKILLS

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Administration	Listening (active)
Advocacy	Lobbying
Anchoring	Marketing
Budgeting	Medicating
Case management	Motivating
Clarification	Multicultural clinical social work treatment
Cognitive mapping	Neighborhood development
Collaboration	Negotiating
Community organizing	Persuading
Community support building	Personnel recruitment and selection
Coordinating	Planned action system implementation
Court reporting	Play therapy
Crisis intervention	Policy development
Discharge planning	Presenting
Documenting	Program design/development
Educating	Program relations
Empathizing	Public speaking
Gatekeeping	Recruiting
Genograms	Referral
Goal setting	Research
Grant writing	School social work skills
Home visiting	Structuring
Hospital social work skills	Summarizing
Imagery	Supervising
Insight	Teaching
Information system management	Training
Initiating projects	Treatment planning
Interagency liaison	Time limited clinical treatment
Leading others	Writing
Limit setting	

### Knowledge Areas for Social Workers

- Knowledge of clinical frameworks or treatment modalities including play therapy, solution focused therapy, brief therapy
- Knowledge of developmental theories, stages of grief and loss, child development theories
- Knowledge of public assistance programs including housing, SNAP program, Social Security, Medicaid, Medicare, Veteran's benefits, Section 504 process
- Knowledge of community resources, social services systems, funding streams